

PURE ROMANCE

2022 National Training

Cincinnati, Ohio

Thursday, August 4, 2022

Time	Event
8:00 a.m. – 10:00 a.m.	<p>Leadership Registration Experience: Check In Typically checking is one stop. At National Training you'll find checking in means you'll embark on a learning journey where you'll not only check in but pick up some valuable knowledge and surprises along the way.</p> <p>Begins at the Duke Energy Center Foyer on the 1st Floor & continues to the 3rd Floor</p>
9:00 a.m. – 8:00 p.m.	<p>Mother's Room Location: North Meeting Room 209, 2nd Floor</p>
8:00 a.m. – 8:00 p.m.	<p>Leadership Lounge Exclusively for Directors and Above Need a breather or a place to talk briefly with another leader? This place is just for you. Reserved exclusively for Directors and above, this is an area for a quick conversation, brief adult time out, or a meet up area.</p> <p>Location: South Meeting Room 237, 2nd Floor</p>
9:00 a.m. – 8:00 p.m.	<p>Peaceful Room When crowds overwhelm, you get social anxiety or find you need a moment to breathe, this place is great for a quick, quiet pitstop. This is a peace and quiet room, so no cell phones and no loud conversations. It's a quiet and supportive place to take a moment, center and re-enter the world.</p> <p>Location: North Meeting Room 210, 2nd Floor</p>
9:00 a.m. – 7:00 p.m.	<p>Blow Out Warehouse Sale As an added bonus for attending National Training, you'll have access to the Blow Out Warehouse Sale at the Duke Energy Center. Visit the Blow Out Warehouse sale to pick up some limited quantity items at rock bottom prices. All selections are first come, first serve. Once these items are gone, they're gone. Take your purchases with you or visit the shipping station to send your goodies home via UPS (shipping rates apply).</p> <p>Location: Exhibit Hall A, 1st Floor</p>
10:30 a.m. – 11:30 a.m.	<p>A Look at Leadership <i>Exclusively for Directors and Above</i> The improvements with the Pay Plan have leaders considering a shift in their strategy. This session will discuss how top leaders plan to redirect their time, energy, and efforts to maximize their results as a leader.</p> <p>Chris Cicchinelli, President & CEO Attire: Business Location: Grand Ballroom, 3rd Floor Spanish Translation</p>
11:45 a.m. – 12:45 p.m.	<p>Leading a Team Power Hour <i>Exclusively for Directors and Above</i> Showing how to get results in the business quickly is the main role a Pure Romance leader. This session showcases a regular practice of a top producing team to help members get more</p>

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	<p>done in less time.</p> <p>Janna Vukelich & All Stars</p> <p>Location: Grand Ballroom, 3rd Floor</p> <p>Spanish Translation</p>
1:00 p.m. – 2:00 p.m.	<p>Who Will Be Your Next Highflyer?</p> <p><i>Exclusively for Directors and Above</i></p> <p>For many leaders, they move from getting jazzed about their own success to being more about the success of others. It's one thing to walk the stage, it's a completely different experience (and some say even more rewarding) to watch a team member walk the stage. The core of making this happen is knowing how to spot talent and then coach them to see their own gifts.</p> <p>Jenni Flickinger, National Director from Iowa</p> <p>Location: Grand Ballroom, 3rd Floor</p> <p>Spanish Translation</p>
2:00 p.m. – 2:30 p.m.	<p>Grab and Go Lunch</p> <p>Exclusively for Directors and Above</p> <p>Location: Hall C, 1st Floor</p> <p>Choice of:</p> <p>Vegetarian Farmer's Vegetarian Sandwich White Cheddar, Red Pepper Hummus, Shredded Carrots, Baby Spinach, Tomatoes and Ranch Dressing on Whole Grain Roll, OR</p> <p>Tuscan Chicken Sandwich Herbed-Marinated Grilled Chicken Breast sliced thin with Roasted Red Peppers, Pesto, Tomatoes & Aged Provolone on a Rustic roll. Southwestern Salad, OR</p> <p>Southwestern Salad Roasted Chicken Breast on a bed of Romaine, Tomatoes, Cheddar and Green Onions, Black Beans, Roasted Corn Salsa and served with Light Ranch Dressing served on the side. Cojita Cheese on the side.</p> <p>All served with fresh apple, pretzels or chips and chocolate candy or trailmix. *Chef has been asked to place condiments on the side.</p>
2:30 p.m. – 6:30 p.m.	<p>Your Student Journey Begins: Enrichment & Emersion Registration Experience</p> <p>This is no ordinary registration experience. From the moment you step through the doors of the Duke Energy Center your learning and enrichment experience begins. Allow yourself plenty of time to explore, engage, network, and take it all in. You'll be presented with a passport to track your journey and collect stamps to prove that you mean business when it comes to staying a student. Those stamps will unlock prizes and gifts along the way. Be sure to come camera-ready because there will be many photo ops that you'll want to capture to fill your social feeds.</p> <p>Attire: Business</p> <p>Begins at the Duke Energy Center Foyer on the 1st Floor & continues to the 3rd Floor</p>

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5:30 p.m. – 6:30 p.m.	<p>1st Time Attendee Event</p> <p>It's time to get your learn on! Since you're new to National Training, we know that having some help on how to get the most out of your experience is important to your overall experience. Join us for the First Time Attendee session and you'll leave ready to have an amazing time. It's often said that you will never view your business the same way again after attending your first large event. That is our hope for you and we'd like nothing more to set the stage right at the beginning.</p> <p>Location: Grand Ballroom,</p>
7:30 p.m. – 10:30 p.m.	<p>Leadership: Party on the Purple Bridge</p> <p>A popular downtown attraction, the Purple People Bridge, connects Cincinnati, Ohio and Newport, Kentucky. Tonight, our leadership will be taking over the bridge for a private party complete with entertainment, beverages, light refreshments, and the best views of the city. If you're looking to grab some social assets of city – this is the best place in the house. No transportation needed because the Purple People Bridge is within walking distance of most of our host hotels. Normally our famous bridge is purple, but tonight it will be awash in pink as our leadership celebrates the heart of what we do: networking, collaborating, celebrating, and connecting.</p> <p>By Invitation Only: Exclusively for Directors & Above</p> <p>Attire: Summer Chic</p> <p>Location: Purple People Bridge, 700 E Pete Rose Way, Cincinnati, OH 45202</p> <p>Menu:</p> <p>Mezze</p> <p>Assorted Varieties Pita Bread & Pita Chips</p> <p>Fresh Vegetable Display Including: Sliced Carrots, Asparagus, Cucumber And Red Pepper GF VN</p> <p>Burnt Eggplant Dip</p> <p>With Tahini, Pomegranate Jewels And Parsley GF V & Classic Hummous</p> <p>With Olive Oil, Sumac And Pistachios GF VN</p> <p>Stuffed Grape Leaves V, Orange & Fennel Marinated Olives GF VN</p> <p>Interactive Pasta Station:</p> <p>Choice Of Garganelli, Gluten Free Barilla Rotini GF, Cheese Tortellini</p> <p>Crushed Tomato Basil Marinara GF VN Or Lemon Ricotta Sauce GF V</p> <p>Choice Of:</p> <p>Nona's Mini Meatballs</p> <p>ALL GF: Crumbled Italian Sausage, Sautéed Truffle Mushrooms, Peas, Artichoke Hearts, Roasted Red Peppers, Caramelized Onions, Kalamata Olives</p> <p>Fresh Basil, Parmesan Cheese, And Chili Flakes V</p> <p>Garden Salad Station:</p> <p>Chopped Romaine & Mixed Greens</p> <p>Shrimp, Marinated Grilled Cubed Chicken, Julienne Carrots, Sunflower Sprouts, Grape Or Cherry Tomatoes, Pumpkin Seeds, Sun-Dried Cranberries, Feta, Gorgonzola, Toasted Walnuts</p> <p>Balsamic Vinaigrette VN, Curry Coconut Dressing VN, Buttermilk Herb Dressing</p> <p>Roasted Corn Salad With Edamame, Sugar Snap Peas, Red Pepper And Sweet And Sour Vinaigrette</p> <p>Slider Bar:</p> <p>Beef & Portobello Two Bite Burgers With Toppings</p> <p>Ketchup, Whole Grain Mustard, Eat Well Special Sauce,</p> <p>Sliced Roma Tomatoes, Dill Pickle Slices, Pickled Jalepeno Slices, Sliced American And Cheddar Cheeses</p> <p>Tobasco And Sriracha</p> <p>With Homemade Silver Dollar Buns OR Bibb Lettuce Cups GF</p> <p>Chips And Dips Station</p> <p>Plantain Chips GF, White Corn Tortilla Chip GF, Classic Doritos & Saratoga Chips GF</p> <p>With Guacamole, Roasted Tomato Salsa, Caramelized Onion Dip, Spinach Dip And BBQ Sauce ALL GF</p> <p>Dessert: Cookies To Go</p>
6:30 p.m. – 8:30 p.m.	<p>Pure Romance Get-Together</p> <p>Want to catch up with friends and meet some new ones? Get the National Training party started by joining us for a Pure Romance Get-Together at the Duke Energy Center. Pure Romance will be happy to buy you a beverage so we can cheers to being together! Light bites will be available. Hope to see you there.</p>

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Attire: Summer Smart Casual

Location: North Meeting Rooms 200 – 205, Duke Energy Center

Menu:

Imported Cheese Display and Fresh Vegetable Crudite. Drink tickets provided at the door.

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Friday, August 5, 2022

7:00 a.m. – 8:00 a.m.	<p>21-Minute Exercise Class</p> <p>Two sessions are available. Attend one for an impactful 21-minute workout or attend both and for a 42-minute way to start your day. All levels of fitness embraced and welcomed. Session 1 begins at 7:00 a.m. and session 2 begins at 7:30 a.m.</p> <p>Patrick Coyne & Team, Black Sheep Performance</p> <p>Attire: Workout Wear</p> <p>Location: Jr. Ballroom B&C Prefunction Space, 3rd Floor</p>
7:00 a.m. – 8:00 a.m.	<p>Morning Meditation</p> <p>Attire: Casual</p> <p>Location: North Meeting Room 211, 2nd Floor</p>
8:00 a.m. – 7:00 p.m.	<p>Mother's Room</p> <p>Location: North Meeting Room 209, 2nd Floor</p>
8:00 a.m. – 7:00 p.m.	<p>Peaceful Room</p> <p>When crowds overwhelm, you suffer from social anxiety or find you need a moment to breathe this place is great for a quick, quiet pitstop. This is a peace and quiet room, so no cell phones and no loud conversations. It's a quiet and supportive place to take a moment, center and re-enter the world.</p> <p>Location: North Meeting Room 210, 2nd Floor</p>
8:00 a.m. – 7:00 p.m.	<p>Leadership Lounge</p> <p>Exclusively for Directors and Above</p> <p>Need a breather or a place to talk briefly with another leader? This place is just for you. Reserved exclusively for Directors and above, this is an area for a quick conversation, a brief adult time out, or a meet up area.</p> <p>Location: South Meeting Room 237, 2nd Floor</p>
7:30 a.m. – 7:00 p.m.	<p>Blow Out Warehouse Sale</p> <p>As an added bonus for attending National Training, you'll have access to the Blow Out Warehouse Sale at the Duke Energy Center. Visit the Blow Out Warehouse sale to pick up some limited quantity items at rock bottom prices. All selections are first come, first serve. Once these items are gone, they're gone. Take your purchases with you or visit the shipping station to send your goodies home via UPS (shipping rates apply).</p> <p>Location: Exhibit Hall A, 1st Floor</p>
8:00 a.m. – 10:00 a.m.	<p>Late Check In</p> <p>If you have not yet checked in, please visit us at the Duke Energy Center. Name badges required for entry to all events.</p> <p>Location: Duke Energy Center Foyer, 1st Floor</p>
10:00 a.m. – 11:00 a.m.	<p>Maximizing Your Profits</p> <p>Knowing how to work the pay plan to maximize your profits is the fuel to fund your financial goals and maintain motivation. The Pure Romance pay plan provides a few options to make money from personal selling to personal selling COMBINED with helping others to sell.</p> <p>Chris Cicchinelli, President & CEO</p> <p>Attire: Business</p> <p>Location: Grand Ballroom, 3rd Floor</p> <p>Spanish Translation</p>
11:15 a.m. – 12:15 p.m.	<p>Sharing the Opportunity</p> <p>We honor that people join Pure Romance for a few different reasons: money, community, fun, service, education, a passion to help others, etc. One thing is true for EVERYONE; engagement and sharing products is the path to fulfill the why behind joining. Consultants who successfully share the opportunity do so in such a way that sets the new Consultant up for success. This session focuses on how you present the opportunity, how you pre-qualify potential Consultants, and how you encourage engagement from day one supports a successful launch in the</p>

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	<p>business.</p> <p>Cheryl Force, Chief Strategy Officer</p> <p>Location: Grand Ballroom, 3rd Floor</p> <p>Spanish Translation</p>
12:15 p.m. – 1:30 p.m.	<p>Lunch Break</p> <p>Lunch Pick Up Locations (you must present a lunch ticket provided at registration)</p> <p>Locations:</p> <p>All Consultants: Hall A</p> <p>Choice of:</p> <p>Vegetarian: Roasted Portobello Mushroom Sandwich Roasted Portobello, Roasted Peppers, Garlic, Baby Spinach with Garlic Aioli and served on a Rustic Roll, OR</p> <p>Turkey Pesto Sandwich Sliced Turkey, Sliced Provolone, Spring Mix, Tomato with a Pesto Mayonnaise served on a Rustic Roll, OR</p> <p>Grilled Chicken Caesar Sandwich Grilled Chicken, Romaine Lettuce, Shaved Parmesan, Caesar Dressing on Rustic Roll</p> <p>Vegan/Gluten Free: Mediterranean Quinoa Salad Olives, Roasted Red Peppers, Chickpeas, Quinoa, Assorted Green and Mixed Salad Greens. Feta Cheese on the Side. Fruit Cup.</p> <p>Sandwiches served with: fresh apple, pretzels, chips and chocolate candy or trailmix.</p> <p>*Chef has been asked to place condiments on the side. Gluten free option will be available.</p> <p>President’s Club & Board of Directors: South Meeting Room 230, 2nd Floor</p> <p>Executive & Sr. Board of Directors: West Meeting Room 260, 2nd Floor</p> <p>Tuscan Buffet:</p> <p>Artisan bread with garlic infused oil and whipped butter</p> <p>Classic romaine Caesar, shaved parmesan, focaccia croutons, traditional creamy Caesar dressing</p> <p>Baby mozzarella, sliced Roma tomatoes, cucumber, olive oil, red wine vinegar</p> <p>Marinated and roasted chicken with olive tapenade</p> <p>Grilled flank steak with fire roasted peppers and onions</p> <p>Roasted vegetable tortellini</p> <p>Steamed broccoli and cauliflower with roasted garlic and butter</p> <p>Coffee and Kahlua-soaked lady-finger tiramisu</p> <p>Lemon pound cake, with macerated mixed berries and whipped cream</p> <p>Coffee, Tea, Water, Iced Tea and Assorted Soft Drinks</p>
1:30 p.m. – 2:30 p.m.	<p>Sincere Selling: Stop Transacting, Start Connecting</p> <p>In order to make a sale and earn a customer, you must first make a connection. In today’s virtual selling environment with shorter attention spans and distracted customers, the ability to quickly connect and captivate is paramount. In this engaging, research-based program, learn how to adopt a sincere selling mindset to cultivate authentic relationships that lead to increased sales, repeat customers, and powerful referrals. As a former national sales trainer, who cut her teeth in straight commission sales, Colette will show you how to up your personal connection quotient to maximize relationships, revenue, and results by learning how to: Awaken your awareness to maximize your emotional connection, ask deeper, richer questions to identify customer pain point, listen empathetically to create a collaborative environment conducive to problem-solving, align your thoughts, words, and actions to build trust, and demonstrate value and gain emotional buy-in through effective storytelling.</p> <p>Colette Carlson</p>

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	Grand Ballroom, 3rd Floor Spanish Translation
4:00 p.m. – 7:00 p.m.	<p>General Session (Digital Experience)</p> <p>General Opening session is always one of the most popular events at National Training. This year we'll have a high energy visit with Cassandra Worthy. Cassandra comes to Pure Romance with over 15 years of helping people and organizations uncover their inner change enthusiasm. Cassandra is a renowned speaker and author of the popular book, "Change Enthusiasm," and a complete powerhouse when she takes the stage. There is one thing that we always say at Pure Romance: "change is inevitable, growth is optional." Throughout her career Cassandra has helped many adopt an inspired perspective that managing and championing significant shift is entirely possible and even enjoyable, steps to cultivate a growth mindset, and education, energy and motivation to take the first step to becoming a change enthusiast.</p> <p>General Opening session won't stop there! Throughout our time together, you'll find that you'll reconnect and fall in love all over again with the core of what Pure Romance does. Help others through the exploration of their bodies, relationships, and desires through self-care. We are the provocateurs of aliveness.</p> <p>Location: Grand Ballroom, 3rd Floor Spanish Translation</p>
7:00 p.m.	Free Time to Gather with Teams, Friends or to Explore Our Fabulous Hometown of Cincinnati
7:00 p.m. – 8:30 p.m.	<p>Set Sale Shopping and Pick Up</p> <p>Ready to get your hands on new products? Now is the time to purchase your new product set. Amounts of limited so be sure to get yours.</p> <p>Location: Exhibit Hall A, 1st Floor</p>

Saturday, August 6, 2022

7:00 a.m. – 7:50 a.m.	<p>20-Minute Pilates Class</p> <p>Two sessions are available. Attend one for an impactful 20-minute workout or attend both and for a 40-minute way to start your day. All levels of fitness embraced and welcomed. Session 1 begins at 7:00 a.m. and session 2 begins at 7:30 a.m.</p> <p><i>*Please bring your own mat or towel. Mats will not be provided.</i></p> <p>Alex, Fitness Physiques by Nico G</p> <p>Attire: Workout Wear</p> <p>Location: Jr. Ballroom B&C Prefunction Space, 3rd Floor</p>
7:00 a.m. – 8:00 a.m.	<p>Morning Meditation</p> <p>Attire: Casual</p> <p>Location: North Meeting Room 211, 2nd Floor</p>
7:30 a.m. – 6:00 p.m.	<p>Blow Out Warehouse Sale</p> <p>As an added bonus for attending National Training, you'll have access to the Blow Out Warehouse Sale at the Duke Energy Center. Visit the Blow Out Warehouse sale to pick up some limited quantity items at rock bottom prices. All selections are first come, first serve. Once these items are gone, they're gone. Take your purchases with you or visit the shipping station to send your goodies home via UPS (shipping rates apply).</p> <p>Location: Exhibit Hall A, 1st Floor</p>
8:30 a.m. – 6:00 p.m.	<p>Mother's Room</p> <p>Location: North Meeting Room 209, 2nd Floor</p>
8:30 a.m. – 6:00 p.m.	<p>Peaceful Room</p> <p>When crowds overwhelm, you suffer from social anxiety or find you need a moment to breathe this place is great for a quick, quiet pitstop. This is a peace and quiet room, so no cell phones</p>

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	and no loud conversations. It's a quiet and supportive place to take a moment, center and re-enter the world. Location: North Meeting Room 210, 2 nd Floor
8:30 a.m. – 6:00 p.m.	Leadership Lounge Exclusively for Directors and Above Need a breather or a place to talk briefly with another leader? This place is just for you. Reserved exclusively for Directors and above, this is an area for a quick conversation, a brief adult time out, or a meet up area. Location: South Meeting Room 237, 2 nd Floor
9:00 a.m. – 10:15 a.m.	Sex Care is Self-Care Live Many have fallen in love with Patty Brisben's podcast, Sex Care if Self-Care, in which she shares the mic with top medical professionals discussing sexual health and wellness topics. Today she will bring her Foundation's medical advisory board to the stage so you can experience one of their impactful discussions live. PBF Medical Advisory Board Patty Brisben, Founder and Chairwoman Dr. Michael L. Krychman, MDCM Kathleen Novicki, PT, DPT, PRPC Dr. Christine Vaccaro, DO, FACOG, FPMRS Dr. Cheryl Iglesia, MD, FACOG, FPMRS Attire: Business Location: Grand Ballroom, 3 rd Floor Spanish Translation

10:30 a.m. – 11:30 a.m.	<p>The Path to a \$150k Team <i>Exclusively for Directors and Above:</i> Whether it's you seeking to rise to the level of a \$150k team or you're helping others to reach that milestone, this class will share what the productivity looks like to rise to the occasion. Through actual case studies, we'll share what the journey to a \$150k team looks from a perspective of a high producing leader to a leader sharing the load with a productive downline. Chris Cicchinelli, CEO & President</p> <p>Location: Grand Ballroom, 3rd Floor</p> <p>Spanish Translation</p>	<p>Promoting Products on Social Media Just a few short years ago, you picked a social media platform and used that platform to promote your business. Now, there are multiple channels and several ways to build your audience. This session showcases what some top Consultants are doing to expand their reach by sharing content on the most popular platforms today. Connie Moritz, Sr. Director from Missouri Location: Jr. Ballroom C/D, 3rd Floor</p>	<p>Selling High End Products Love it and gotta have it! There are no words sweeter than that to a Pure Romance Consultant. This class will help you gain the confidence of selling high end products so you can send customers home with a top shelf experience. Heather Pillow, Executive Director from Florida Location: Jr. Ballroom A, 3rd Floor</p>	<p>Create a Steady Stream of Business: Work Your Marketing Funnel Like A Pro From booking parties, to capturing regular outside orders to attracting team members, working your marketing funnel is your gateway to regular profits. This class will explore how you meet new people and how you reach out to turn contacts into customers. Kimberly Buck, Field Sales Specialist Location: Jr. Ballroom B, 3rd Floor</p>	<p>Live Party Presentation Looking to perfect your party pitch? Pick up some new ways to talk about products? Need to see a party game in play? This session is as close to a live party as you can get. Nicollette Anders, Director from Missouri Location: North Meeting Room 205, 2nd Floor</p>	<p>En Español: Promoting Products on Social Media Just a few short years ago, you picked a social media platform and used that platform to promote your business. Now, there are multiple channels and several ways to build your audience. This session showcases what some top Consultants are doing to expand their reach by sharing content on the most popular platforms today. Geavonne Rojas, Director from Puerto Rico Location: North Meeting Room 206, 2nd Floor</p>
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11:45 a.m. – 12:45 p.m.	<p>PureShop</p> <p>Track inventory, create a customer invoice, make your own coupons, refill inventory and so much more. This is just some of the time-saving technology PureShop puts right in the palm of your hand. This session will help you learn how to fully utilize this powerful point of sale application.</p> <p>Kathy Koenigsknecht, Sr. Director from Michigan Location: Grand Ballroom, 3rd Floor</p> <p>Spanish Translation</p>	<p>Capture a Fresh Financial Outlook</p> <p>Plagued by debt? Worried about paying bills on time? Does money stress you out more than you know it should? This session is a must for every Consultant who wants to learn the basics of money management to capture a fresh financial outlook.</p> <p>Brad Nelson, Owner of Balanced Cents Financial Coaching Location: Jr. Ballroom C/D, 3rd Floor</p>	<p>Cross-Selling & Upselling Success</p> <p>Increasing the average order is the pathway to earning more for the similar effort. Join this session to learn the tips and techniques used by top sellers to cross-sell and up-sell.</p> <p>Kayla Slice, Sr. Consultant from North Carolina Location: Jr. Ballroom A, 3rd Floor</p>	<p>Hostess Coaching</p> <p>Much of the success of a party takes place long before you arrive at the party location. By working with the Hostess and creating excitement before the party takes place, you can help support healthy attendance and create an eager want in products.</p> <p>Dana McWilliam, Sr. Director from Minnesota Location: Jr. Ballroom B, 3rd Floor</p>	<p>Live Party Presentation</p> <p>Looking to perfect your party pitch? Pick up some new ways to talk about products? Need to see a party game in play? This session is as close to a live party as you can get.</p> <p>Jamie Doty, Sr. Director from Oregon Location: North Meeting Room 205, 2nd Floor</p>	<p>En Español:</p> <p>Selling High End Products</p> <p>Love it and gotta have it! There are no words sweeter than that to a Pure Romance Consultant. This class will help you gain the confidence of selling high end products so you can send customers home with a top shelf experience.</p> <p>Carolys Resto, National Director from Texas Location: North Meeting Room 206, 2nd Floor</p>
12:45 p.m. – 1:45 p.m.	<p>Go With The Flow Lunch Options</p> <p>Nobody joined Pure Romance because they were seeking traditional schedules or rules, right? So why be told when you'll eat? Lunch options will be provided in the following locations. Maybe you've brought your own snacks, you want to grab and go back to class or need more of a break. The choice is yours.</p> <p>Lunch Pick Up Locations (you must present a lunch ticket provided at registration):</p> <p>All Consultants: Hall A</p> <p>Choice of:</p> <p>*Vegetarian/Gluten Free Cobb Salad</p> <p>Cucumbers, Assorted Cheeses, Roma Tomatoes, Cooked eggs, Carrots, Olives, Mixed Greens, and Served with Light Blue Cheese Dressing on the side. Fruit Cup, OR</p> <p>Chicken Cobb salad</p> <p>Bacon, Gorgonzola Cheese, Roma Tomatoes, Cooked eggs, Grilled Marinated Chicken, Mixed Greens, and Served with Ranch on the side. Chocolate Chunk Cookie.</p> <p>Southern Fried, OR</p> <p>Tomato, Red Onion, Cucumber, Cheddar Cheeses, Crispy Chicken Strips, served on Romaine Lettuce with Honey Mustard Dressing served on the side. Chocolate Chunk Cookie</p> <p>President's Club & Board of Directors: South Meeting Room 230, 2nd Floor</p> <p>Executive & Sr. Board of Directors: West Meeting Room 260, 2nd Floor</p> <p>Light and Healthy Buffet:</p> <p>Field greens, cherry tomatoes, cucumbers, celery, carrot curls, balsamic vinaigrette or yogurt and buttermilk dressing</p> <p>Marinated grilled vegetable salad</p> <p>Five grain and citrus salad</p> <p>Curried roasted chicken, grapes, apples, and raisin salad</p> <p>Albacore tuna salad</p> <p>Hummus, pita chips, pita bread</p> <p>Condiments and relish tray</p> <p>Homemade granola bars</p> <p>Oatmeal raisin cookies</p>					
2:00 p.m. – 3:00 p.m.	Perfect Party Presentations	Virtual Parties Revisited	Become a Smart Mouth: Overcome Common	Advanced Product	Live Party Presentation	En Español:

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	<p>This session will showcase how you can make party presentations productive. From set up to creating a safe environment to customer specials. These are the tips top Consultants use to achieve high party averages.</p> <p>Ashley Livermore, Executive Director from North Carolina</p> <p>Location: Grand Ballroom, 3rd Floor</p> <p>Spanish Translation</p>	<p>A hybrid way to achieve success is here to stay. You can choose to work one sales channel or several. Virtual parties continue to be a great vehicle to attract people to your business to increase orders and future booking opportunities. This class will share the latest practices to make virtual parties successful.</p> <p>Tiffanie Ransome, Director from Mississippi</p> <p>Location: Jr. Ballroom C/D, 3rd Floor</p>	<p>Objections with Ease</p> <p>People will always voice concerns when you’re in a selling environment. Great salespeople help guide people past their concerns to move to a buying decision. This session will walk you through the sales process of overcoming common objections. We’ll even cover what to say when you hear, “You’re one of those companies . . .”</p> <p>Ashley Coen, National Director from Ohio</p> <p>Location: Jr. Ballroom A, 3rd Floor</p>	<p>Information</p> <p>Moving past the basics of product information, this class will take a deep dive into product information that sells. If you want to advance your ability to answer questions and suggest products, advanced product knowledge is the path to pick.</p> <p>Monique McGuire, Sr. Director from Texas</p> <p>Location: Jr. Ballroom B, 3rd Floor</p>	<p>Looking to perfect your party pitch? Pick up some new ways to talk about products? Need to see a party game in play? This session is as close to a live party as you can get.</p> <p>Kristen Saurazas, Director from Pennsylvania</p> <p>Location: North Meeting Room 205, 2nd Floor</p>	<p>A New Look at On Boarding</p> <p>How tight is your on boarding process? If your approach is a bit dusty it’s time for a refresh. This class looks at what the top coaches in the business are doing to help people get off to a fast and successful start.</p> <p>Johanna Rosario, Executive Director from Puerto Rico</p> <p>Location: North Meeting Room 206, 2nd Floor</p>
3:15 p.m. – 4:15 p.m.	<p>Product Information That Sells</p> <p>Knowing accurate information to share with customers is what sets Pure Romance Consultants apart from other shopping experiences. This session will provide you with the information that will help you sell product with confidence.</p> <p>Elaine Michele, Sr. Director from Tennessee</p> <p>Location: Grand Ballroom, 3rd Floor</p> <p>Spanish Translation</p>	<p>Back Office Management</p> <p>From saving on shipping, to organizing information, to capturing contact information, there are some key things every successful Consultant does to move from behind her computer to be in front of customers more.</p> <p>Nikki Godfrey-Hill, Sr. Director from South Carolina</p> <p>Location: Jr. Ballroom C/D, 3rd Floor</p>	<p>Why People Buy</p> <p>Understanding why people move from interest to buying is insight that every salesperson desires. Join us and we’ll share what we’ve learned about why people buy and how you can guide conversations for positive results.</p> <p>Lucy Heinen, National Director from Oregon</p> <p>Location: Jr. Ballroom A, 3rd Floor</p>	<p>Flash Sale Success</p> <p>Created that spark that makes a flash sale brilliant in all ways is an art. Your presenter for this session as mastered that art and then some. She will break down what she does to max out her sales, engagement, and process of surrounding orders. This session assume that you have a strong understanding of Flash Sales as this will be advanced content.</p> <p>Maria Rivero, National Director from Florida.</p> <p>Location: Jr. Ballroom B, 3rd Floor</p>	<p>Live Party Presentation</p> <p>Looking to perfect your party pitch? Pick up some new ways to talk about products? Need to see a party game in play? This session is as close to a live party as you can get.</p> <p>Sara Whitehead, Sr. Director from Tennessee</p> <p>Location: North Meeting Room 205, 2nd Floor</p>	<p>En Español:</p> <p>Live Party Presentation</p> <p>Looking to perfect your party pitch? Pick up some new ways to talk about products? Need to see a party game in play? This session is as close to a live party as you can get.</p> <p>Carmen Allende, Sr. Director from Puerto Rico</p> <p>Location: North Meeting Room 206, 2nd Floor</p>
4:30 p.m. – 5:30 p.m.	<p>Strategy Work Session</p> <p>Having the gift of time to work your business is an impactful gift. During the work sessions, you will have the opportunity to roll up your sleeves, get to work and put into play what you’ve learned throughout your time at National Training. This session is where progress is earned. Those serious about getting results show up to go up. So, pick a focus and join us for a guided work session.</p> <p>Leave National Training with a solid strategic plan on what you want to achieve and how you will achieve. Get out of the</p>	<p>Connection Work Session</p> <p>Having the gift of time to work your business is an impactful gift. During the work sessions, you will have the opportunity to roll up your sleeves, get to work and put into play what you’ve learned throughout your time at National Training. This session is where progress is earned. Those serious about getting results show up to go up. So, pick a focus and join us for a guided work session.</p> <p>Need to follow up, reach out to potential leads, connect with customers, touch base with team members? This room will be</p>		<p>Dream Creation Work Session</p> <p>Having the gift of time to work your business is an impactful gift. During the work sessions, you will have the opportunity to roll up your sleeves, get to work and put into play what you’ve learned throughout your time at National Training. This session is where progress is earned. Those serious about getting results show up to go up. So, pick a focus and join us for a guided work session.</p> <p>Having a “why” that is so clear you can see it, taste it, and know what it will feel like when you achieve it is what has helped so</p>	<p>Collaboration Work Session</p> <p>Having the gift of time to work your business is an impactful gift. During the work sessions, you will have the opportunity to roll up your sleeves, get to work and put into play what you’ve learned throughout your time at National Training. This session is where progress is earned. Those serious about getting results show up to go up. So, pick a focus and join us for a guided work session.</p> <p>Talking through what you want to do with others often provides the clarity you need to propel yourself forward. This work</p>	

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	<p>planning phase and get into the doing and earning phase. Hosts: Jenni Flickinger & Team Location: Grand Ballroom, 3rd Floor</p>	<p>people working the phone, direct messages and social to keep your network of Pure Romance close and excited about all that we offer. Hosts: Andrea Burns & Lindsay Driver Location: Jr. Ballroom C/D, 3rd Floor</p>	<p>many others catapult their success. This guided work session will have you digging and getting real about what you want, why you want it and what you're willing to do to get it. You just might leave with an accountability partner or two. Hosts: Angelia Robinson & Team Location: Jr. Ballroom A, 3rd Floor</p>	<p>session will be a guided experience like round tables, with a twist. Hosts: Nikki Mars & Team Location: Hall C, 1st Floor</p>
7:30 p.m. – 10:30 p.m.	<p>Pure Romance Family Reunion All Attendees Are Invited We're family, right? That's why we're gathering for a fun-filled family reunion of games, music, food, drinks, and lots of fun, Pure Romance style. There's one thing we know to be true . . . the we know how to host a party.. Like any family reunion plan for lots of laughs, photos and good times. Like to try your luck at the Casino tables? You're going to have so much fun and will go home not losing a penny. For all registered Consultants Attire: Summer White Party Location: Hall B, Duke Energy Center</p> <p>Menu: Cincinnati has some of the best rolling food options around and that's why we've tapped into some of our location Food Trucks to supply all kinds of options. You'll receive tickets at the door to be used towards food or drinks. Want more food? Just purchase more tickets. There's one thing for sure . . . we're not going to go home hungry!</p> <p>Sweets & Meats BBQ Food Truck: Pulled Pork Sandwich & Sides Pulled Chicken Sandwich & Sides Side Choices: Macaroni & Cheese, Baked Beans, Sweet Cornbread, Coleslaw, OR Loaded Potato Salad BBQ 4-Way: Baked mac n' cheese topped with protein of your choice, coleslaw, & BBQ sauce. Served like a BBQ sundae in a bowl. Protein options: Pulled pork, pulled chicken, or vegetarian baked beans.</p> <p>Urban Vistro: Small Bites:</p> <p>Garlic Parm Fries Garlic Butter Edamame Parm Mac Bits Pork Eggrolls Pork Potstickers Veggie Spring Rolls</p> <p>Entrees:</p> <p>Ahi Tuna Tacos: Seared Ahi Tuna (med rare) + Mango Corn Pico + House Kimchi Slaw + Wontons + Sweet Soy Bang Bang Shrimp Tacos Tempura Fried Shrimp + Mango Corn Pico + House Kimchi Slaw + Wontons + Spicy Yum Yum Sauce Gourmet Nachos Braised Pork or Chicken + House made Pico + Lime Sour Cream Chicken Cordon Bleu Sandwich: Chicken Fritters + Shaved Ham + Cheese + Stone Mustard Mayo Korean Reuben Braised Pork + House Made Kimchi + Cucumbers + Cheese + Asian Dressing Gourmet Quesadilla Braised Pork or Chicken + White Queso + Cheddar Jack + House Made Pico + Lime Sour Cream Traditional 50's Burger Single Burger + American Cheese + Lettuce + Tomato + Onion Urban Legend Dog ¼ lb Beef Dog + Braised Pork + Queso + House made Pickle Relish + Spicy Aioli Classic Grilled Cheese Creamy American Cheese + Griddled White Bread</p> <p>Posey's Grilled Chicken Salad Chicken breast marinated in Greek spices, mixed greens, sliced tomatoes, sliced cucumber, olives and choice of dressing, Feta cheese crumbles optional</p> <p>Grilled Steak Salad Steak strips marinated in Greek spices, mixed greens, sliced tomatoes, sliced cucumber, olives and choice of dressing. Feta cheese crumbles optional</p>			

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Hummus Wrap

Roasted garlic hummus, tomatoes, cucumber, and mixed greens wrapped in your choice of spinach or flour tortilla and choice of dressing. Feta cheese crumbles optional

Turkey Wrap

Oven roasted turkey, tomatoes and mixed greens wrapped in your choice of spinach or flour tortilla and choice of dressing. Cheddar cheese optional

Dressing options: Greek Vinaigrette Dressing, Greek Yogurt Ranch

Internal Note: There will be more food options added. We'll update as the vendors update their menus because we moved inside.

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Sunday, August 7, 2022

7:00 a.m. – 7:50 a.m.	<p>20-Minute Zumba Class</p> <p>Two sessions are available. Attend one for an impactful 20-minute workout or attend both and for a 40-minute way to start your day. All levels of fitness embraced and welcomed. Session 1 begins at 7:00 a.m. and session 2 begins at 7:30 a.m.</p> <p>Nico, Fitness Physiques by Nico G</p> <p>Attire: Workout Wear</p> <p>Location: Jr. Ballroom B&C Prefunction Space, 3rd Floor</p>				
7:00 a.m. – 8:00 a.m.	<p>Morning Meditation</p> <p>Attire: Casual</p> <p>Location: North Meeting Room 211, 2nd Floor</p>				
7:30 a.m. – 2:00 p.m.	<p>Blow Out Warehouse Sale</p> <p>As an added bonus for attending National Training, you'll have access to the Blow Out Warehouse Sale at the Duke Energy Center. Visit the Blow Out Warehouse sale to pick up some limited quantity items at rock bottom prices. All selections are first come, first serve. Once these items are gone, they're gone. Take your purchases with you or visit the shipping station to send your goodies home via UPS (shipping rates apply).</p> <p>Location: Exhibit Hall A, 1st Floor</p>				
8:00 a.m. – 1:00 p.m.	<p>Mother's Room</p> <p>Location: North Meeting Room 209, 2nd Floor</p>				
8:00 a.m. – 1:00 p.m.	<p>Peaceful Room</p> <p>When crowds overwhelm, you suffer from social anxiety or find you need a moment to breathe this place is great for a quick, quiet pitstop. This is a peace and quiet room, so no cell phones and no loud conversations. It's a quiet and supportive place to take a moment, center and re-enter the world.</p> <p>Location: North Meeting Room 210, 2nd Floor</p>				
8:00 a.m. – 1:00 p.m.	<p>Leadership Lounge Exclusively for Directors and Above</p> <p>Need a breather or a place to talk briefly with another leader? This place is just for you. Reserved exclusively for Directors and above, this is an area for a quick conversation, a brief adult time out, or a meet up area.</p> <p>Location: South Meeting Room 237, 2nd Floor</p>				
9:00 a.m. – 10:00 a.m.	<p>Smart Shopper: Make Inventory Work for You</p> <p>This session shows you the benefits of building the right amount of inventory for your business and ways you can begin building your store over time.</p> <p>Sarah Ingham, National Director from Michigan</p> <p>Attire: Business</p> <p>Location: Grand Ballroom, 3rd Floor</p>	<p>Dream Catcher: Find a New Why</p> <p>Maybe you've outgrown why you originally started a business. You've already crushed those goals, or your values are shifting focus. Whatever the reason, rediscovering a shiny new and exciting why is necessary for Pure Romance Consultants from time to time. This class will help you get clear on what's important for you and how the business can help fuel that.</p> <p>Christina Hile, National Director from Tennessee</p> <p>Attire: Business</p> <p>Location: Jr. Ballroom C/D, 3rd</p>	<p>PureShop</p> <p>Track inventory, create a customer invoice, make your own coupons, refill inventory and so much more. This is just some of the time-saving technology PureShop puts right in the palm of your hand. This session will help you learn how to fully utilize this powerful point of sale application.</p> <p>Kathy Koenigsknecht, Sr. Director from Michigan</p> <p>Attire: Business</p> <p>Location: Jr. Ballroom A, 3rd Floor</p>	<p>Creating a Culture of Productivity & Collaboration</p> <p>There is a beauty and brilliance to teams that are tight, want to work together and care as much about the overall team success as much as their own individual success. This session will look at how a leader can create a culture of collaboration and productivity. The team that wins together and earns together, will yearn to be together.</p> <p>Melissa Messenger & Team</p> <p>Attire: Business</p> <p>Location: Jr. Ballroom B, 3rd Floor</p>	<p>En Español:</p> <p>Smart Shopper: Make Inventory Work for You</p> <p>This session shows you the benefits of building the right amount of inventory for your business and ways you can begin building your store over time.</p> <p>Nanette Torres, Executive Director from Puerto Rico</p> <p>Attire: Business</p> <p>Location: North Meeting Room 206, 2nd Floor</p>

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		Floor Spanish Translation			
10:15 a.m. – 11:15 a.m.	<p>Building Relationships: It All Goes Down in the DM's</p> <p>You don't want to be known as the person who loves and leaves them. That's why regular follow up is an important part of becoming consistent with your business. So, make the call, send the text and slide into their DM's. This class will help you discover reasons to reach out for a genuine connection.</p> <p>Summer-Rain Bussard, National Director from Texas</p> <p>Location: Grand Ballroom, 3rd Floor Floor</p>	<p>The Shopping Room: Where Connections Change Lives</p> <p>Yeah, we said it! When customers connect with how products can enhance their lives, they choose to live differently. This session will show how to navigate through shopping conversations so you can help customers connect with the products that will be impactful in creating the experience they desire.</p> <p>Sandy Latour, Sr. Director from Arizona</p> <p>Location: Jr. Ballroom C/D, 3rd Floor</p> <p>Spanish Translation</p>	<p>The Fundamentals: Class, Grace, & Respect</p> <p>This class is all about winning in business and in life with our Founder's belief in the fundamentals of class, grace, and respect. Gain more lifelong clients fulfilling relationships and business with these powerful tools you'll gain from this class.</p> <p>Lindsay Wagoner, Sr. Director from Kansas</p> <p>Location: Jr. Ballroom A, 3rd Floor</p>	<p>A New Look at On Boarding</p> <p>How tight is your on boarding process? If your approach is a bit dusty it's time for a refresh. This class looks at what the top coaches in the business are doing to help people get off to a fast and successful start.</p> <p>Stacey Berkheimer, Sr. Director from Ohio</p> <p>Location: Jr. Ballroom B, 3rd Floor</p>	<p>En Español:</p> <p>Advanced Product Information</p> <p>Moving past the basics of product information, this class will take a deep dive into product information that sells. If you want to advance your ability to answer questions and suggest products, advanced product knowledge is the path to pick.</p> <p>Monique McGuire, Sr. Director from Texas</p> <p>Location: North Meeting Room 206, 2nd Floor</p>
11:30 a.m. – 12:30 p.m.	<p>Release Your Brilliance</p> <p>Simon T. Bailey, Guest Speaker</p> <p>With an inspirational message and insatiable passion, Simon T. Bailey electrifies any venue and National Training will be like none other! When Simon takes the stage, he delivers a presentation of hope, success, and self-actualization that will ignite a spark within each audience member. Above all, Simon believes that every single person is brilliant. By the end of his message, you will believe it, too. Moreover, you will leave empowered, uplifted, and ready to show the world their brilliance within.</p> <p>Location: Location: Grand Ballroom, 3rd Floor</p> <p>Spanish Translation</p>				
12:30 p.m. – 12:45 p.m.	<p>Closing</p> <p>Location: Grand Ballroom, 3rd Floor</p>				